



State of California  
**Employment Training Panel**

Training Proposal for:  
**Lightworks Optics, Inc.**

**Agreement Type: Small Business**

**Agreement Number: ET09-0261**

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **San Diego**

Analyst: S. Godin

**CONTRACTOR:**

- Type of Industry: Manufacturing:  
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
  - California: 63
  - Worldwide: 63
  - Number to be trained: 53
- Turnover Rate: 2%
- Repeat Contractor: ☐ Yes ☒ No

**CONTRACT:**

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$60,632
- In Kind Contribution: \$50,000
- Average Cost per Trainee: \$1,144
- Post Retention Wage: \$13.37
- Health Benefits: N/A
- Occupations to be Trained: Manufacturing Personnel, Engineer, Technician, Administrative Support Staff, Business Development Personnel, IT Personnel, Manager, Supervisor, Owner
- Training Menu:
  - ☒ Business skills ☐ Literacy skills
  - ☐ Commercial skills ☐ Management skills
  - ☒ Computer skills ☒ Manufacturing skills
  - ☒ Cont. Improvement ☐ Other:

- Range of Hours: 8-60 Weighted Avg: 44
- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Orange, San Diego
- Union Representation: ☐ Yes ☒ No
- Subcontractor: To Be Determined
- Third Party Services: Training Funding Source, Seal Beach - Project Administration not to exceed 13% of the payment earned.

## **INTRODUCTION**

Lightworks Optics, Inc. (LOI) is a precision optical systems manufacturer with facilities in Orange and San Diego Counties. This small business designs, manufactures, assembles, and tests precision optical systems and components for aerospace, defense, and commercial markets.

Company representatives state that ETP funds will assist the company in meeting customer demands and increasing its competitive edge. The proposed training will provide workers with the skills necessary to raise productivity, reduce waste, and improve the company's manufacturing processes.

Staff recommends that the Panel approve this proposal based on LOI's need to provide employees with the skills necessary to transform the company into a lean, high performance workplace.

## **RECOMMENDATION**

For the reasons set forth above, staff recommends approval of this proposal.